



The Netherlands
Your Gateway to mainland Europe

Paisley, 7 February 2012



Pioneers in international business

The Netherlands

- Area: 16,000 sq miles
- Population: 16.7 million
- Currency: Euro (€)
- Capital: Amsterdam

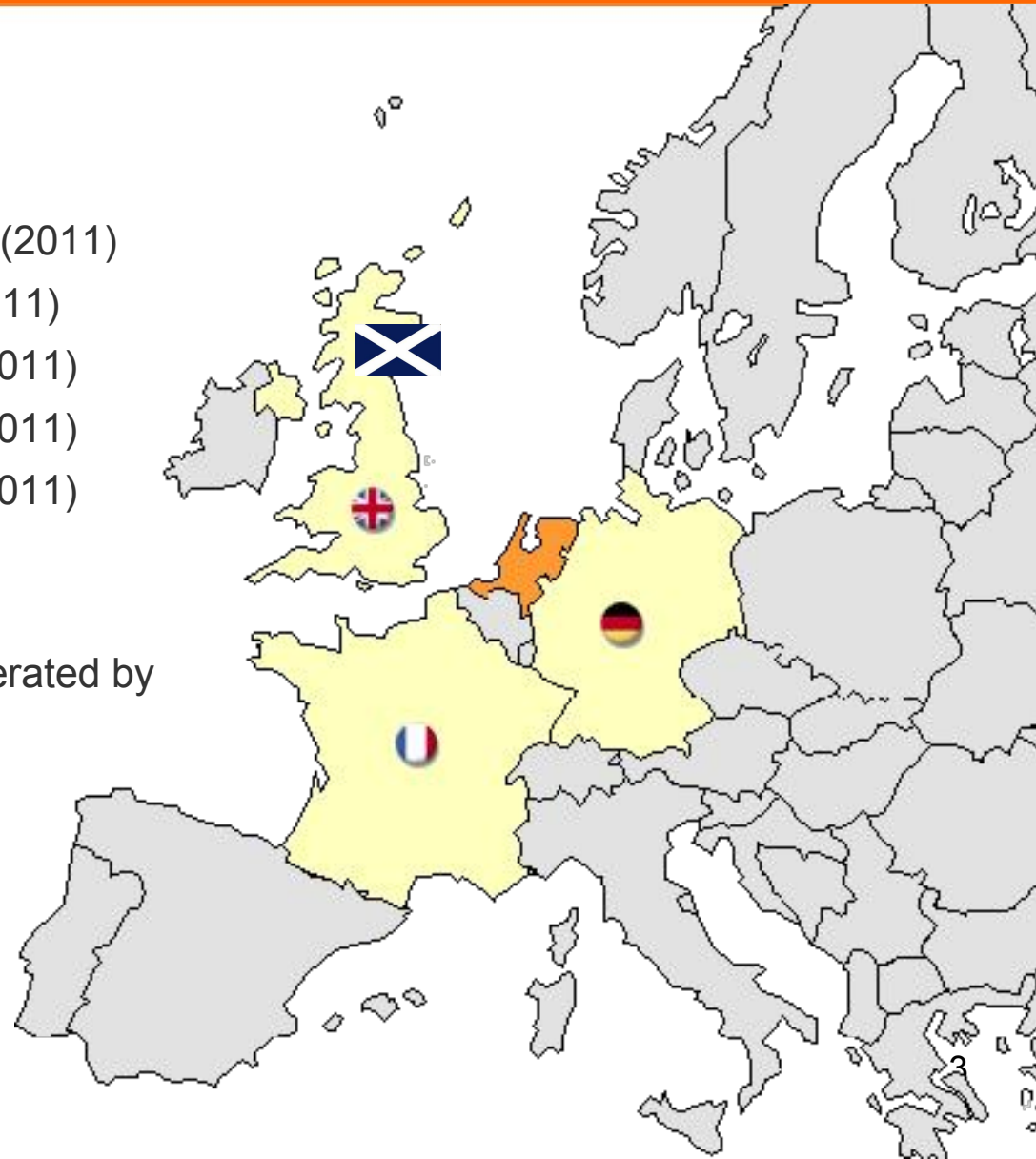
- Airport connections from Glasgow:
Amsterdam Schiphol Airport

- Main industries
Chemicals
- Electrical Machinery
- Modernised Agriculture



The Netherlands

- GDP: € 604 billion (2011)
 - Economic growth: 1.1% (Q3 2011)
 - Unemployed labour force: 5.8% (Dec 2011)
 - Youth unemployment: 8.6% (Dec 2011)
 - Consumer price inflation: 2.4% (Dec 2011)
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- More than half the Netherlands' GDP is generated by activities beyond its national borders.



Scotland - Netherlands economic ties

- Longstanding trading relationships
- Similar entrepreneurial international outlook
- The Netherlands is as Top 5 import/export country for Scotland

Growth Markets for Scottish companies

- ICT
- Agri Food
- Business services
- Offshore industry supply chain

Key trade sectors Renfrewshire into EU in 2011	Key trading sectors NL into the EU in 2011
Manufactured Goods	Mineral Fuels
Food & Beverages	Chemicals
Electrical Machinery	Manufactured Goods
Iron & Steel	Machinery & Transport
Petroleum related products	Food, Nutrition & Beverages
	Raw material & (fatty) oils

Glaswegian / Renfrewshire companies in the Netherlands



Rolls-Royce®



WEIR



SPS

24 hrs
356 days

British Polythene Industries PLC

aggreko



DIAGEO

EATON

Powering Business Worldwide



Pioneers in international business

Mobil | FedEx | Fluor Corporation | Fujifilm | General Electric | Genzyme | Giant
Microsoft | Minda Huf | Mitsubishi Heavy Industries | Nike | Intergen | I
rris | Reebok | Rockwell Automation | RWE | Sabic | Sa | onics | Sara Le
Motor Company | Samsung Electronics | onsultancy
Bosch | Boston S | ies | Aker K

Why

invest in Holland?

ronics | Sara Lee | Scania | Sekisui | Neste | Cisco Systems | Pa
| Timberland | Tommy Hilfiger | Tropical | s | V
Starbucks Corporation | AS Watson | Atos Origin | BA
ner | Amgen | Abbott | Astellas | Asustek | AS Watson | Atos Origin | BASF | Blast



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STRATEGIC LOCATION

*Access to a market with
500 million customers*



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INTERNATIONAL BUSINESS ENVIRONMENT





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SUPERIOR LOGISTICS AND TECHNOLOGY INFRASTRUCTURE





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FAVORABLE FISCAL CLIMATE





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**HIGHLY EDUCATED, MULTILINGUAL
AND FLEXIBLE WORKFORCE**



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QUALITY OF LIFE





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Netherlands Foreign Investment Agency

Support from A to Z:

- Set up preliminary in-person meetings and provide up-to-date, personalized information on f.e.:
 - the Netherlands in general
 - relevant business locations
 - Dutch legislation and tax regulations
 - labour issues
 - permit procedures
 - governmental incentives

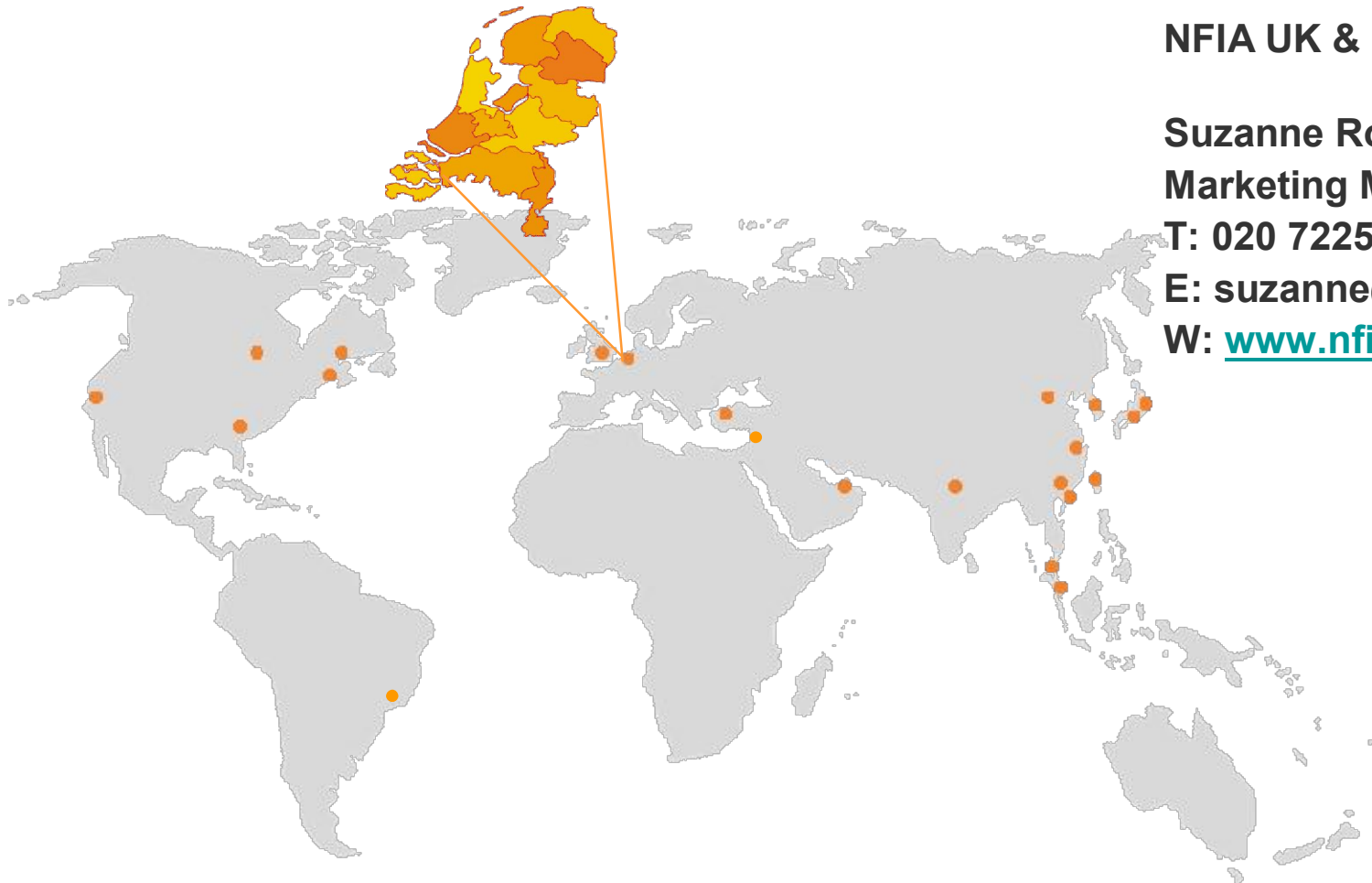
- Offer personal guidance regarding site selection in a customised fact-finding trip

- Arrange contacts with relevant business partners, government authorities, a variety of Dutch networks and service suppliers

- Deliver advocacy towards national and EU governments

Netherlands Foreign Investment Agency

The Hague London New York Boston Atlanta Chicago San Francisco Tokyo Osaka Taipei Seoul Beijing Shanghai Guangzhou New Delhi Singapore Dubai Istanbul Tel Aviv Sao Paulo



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